

**Nancy von Langen-Scott  
NvLS Professional Services, LLC**

11321 Legacy Terrace  
San Diego, CA. 92131-3552

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December 6, 2016

Letter of Appeal

Re: Alpine Union School District

471: 161006057

Form Identifier: 471ALPINE16NvLS

FRN: 1699033593

Subject: Letter of Appeal for Circuit left off FRN 1699033593

Contact Information:

Nancy von Langen-Scott

11321 Legacy Terrace

San Diego, CA. 92131

(858) 271 8585

Fax: (858) 271 0743

[nancyvls@nvls-erate.com](mailto:nancyvls@nvls-erate.com)

This letter is an appeal to request additional funding for a circuit that was left off the FRN, in error.

We would like to increase our funding for FRN 1699033593 from \$2595 per month to \$3050.30 per month, due to a ministerial error, showing only 6 circuits instead of 7 circuits.

- See attached 471 FRN.
- See attached spreadsheet from the ATT Representative, Sara Carter.
- See attached contract, page 4. To price a circuit from the ATT Contract: add the Port price (100MB or 1GB) plus the CIR. For example, a 100MB circuit is \$167 for the 1GB port and \$316 for the 100MB CIR.
- Estimated taxes and surcharges are 10% (shown on example email from ATT for another district for like (ASE- Switched Ethernet) services.

The error occurred because these are new Switched Ethernet circuits, they have an unusual design in that their host circuit is not at the District Office, their Business Manager retired, the District did not have an IT person, ATT had built

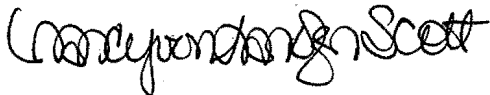
the circuits incorrectly, then billed incorrectly and, in the middle of this transition, they changed ATT Account Managers several times. We had the perfect storm.

ATT is in the process of correcting the bills. To assist Alpine's new Chief Business Manager and us, as their Erate Consultants, the new ATT Representative, Sara Carter, sent us a spreadsheet showing the correct costs for the circuits, which are verified by the contract. An email from another ATT representative shows that they estimate 10% for taxes and surcharges. We corrected the 471 FRN and attached the correct number of circuits and costs. We can also send the corrected bills once they are issued, which should be in few weeks.

Please change our request from \$2595 to \$3050.30 per month for this FRN 1699033593.

Thank you.

Sincerely,

A handwritten signature in black ink, reading "Nancy von Langen-Scott". The signature is fluid and cursive, with the last name "Scott" being more prominent.

Nancy von Langen-Scott  
NvLS Professional Services, LLC  
Chief Executive Officer  
[nancyvls@nvlS-erate.com](mailto:nancyvls@nvlS-erate.com)  
(858) 271 8585

**Funding Request for FRN #1699033593**

Funding Request Nickname: Switched Ethernet

What is the FRN number from the previous year ? 2727402

Service Type: Data Transmission and/or Internet Access

**Contract Summary - Contract**

Contract Number

User-entered Establishing FCC Form 470# 891520001272342

Award Date February 27, 2015

Expiration Date June 30, 2020

Account Number

Service Provider Pacific Bell Telephone Company (SPN: 143002665)

Includes Voluntary Extensions? Yes

Remaining Voluntary Extensions 2

Total Remaining Contract Length 60

Document Name	Document Description
ATT Switched Ethernet 2015 Alpine 1 of 1.pdf	
ATT Switched Ethernet 2015 Alpine 1 of 2.pdf	

**Contract Information (Additional)**

What is the service start date? July 01, 2016

What is the date your contract expires for the current term of the contract? June 30, 2018

**Narrative**

Switched Ethernet Service: 3 at 20MB, 1 at 100MB, 2 at 100MB over 1G

*Should have been  
4 @ 20MB + 3 @ 100MB*

**Line Item # 1699033593.001****Product and Service Details**

Purpose	Data Connection between two or more sites entirely within the applicant's network	Type of Connection	Ethernet
Make		Model	
Function	Fiber	Lease or Non-Purchase Agreement?	No
Unit			

**Bandwidth Speed**

Download Speed	20.0 Mbps
Upload Speed	20.0 Mbps

**Connection Information**

Does this include firewall services?	No	Is this a connection between eligible schools, libraries and NIFs (i.e., a connection that provides a "Wide area network")?	Yes
Is this a direct connection to a single school, library or a NIF or Internet access?	No	Connection Used by	Multiple buildings/sites listed

**Cost Calculation for FRN Line Item # 1699033593.001**

Monthly Cost			One-Time Cost		
Monthly Recurring Unit Cost	\$364.10	\$356.50	One-time Unit Cost		\$0.00
Monthly Recurring Unit Ineligible Costs		- \$0.00	One-time Ineligible Unit Costs		- \$0.00
Monthly Recurring Unit Eligible Costs		= \$356.50	One-time Eligible Unit Cost		= \$0.00
Monthly Quantity	x 4	x 3	One-time Quantity		x 1
Total Monthly Eligible Recurring Costs	\$1,456.40	= \$1,069.50	Total Eligible One-time Costs		= \$0.00
Months of Service		x 12	Summary		
Total Eligible Recurring Costs	\$17,476.80	= \$12,834.00	Total Eligible Recurring Costs	\$17,476.80	\$12,834.00
			Total Eligible One-time Costs		+ \$0.00
			Pre-Discount Extended Eligible Line Item Cost	\$17,476.80	= \$12,834.00

**Recipients of Services**

Ben	Name	Amount
103618	ALPINE ELEMENTARY SCHOOL	
103621	SHADOW HILLS ELEMENTARY SCHOOL	
103622	BOULDER OAKS ELEMENTARY SCHOOL	
228485	CREEK SIDE EARLY LEARNING CENTER	
228486	MOUNTAINVIEW LEARNING ACADEMY	

**Line Item # 1699033593.002****Product and Service Details**

Purpose	Data Connection between two or more sites entirely within the applicant's network	Type of Connection	Ethernet
Make		Model	
Function	Fiber	Lease or Non-Purchase Agreement?	No

**Bandwidth Speed**

Download Speed	100.0 Mbps
Upload Speed	100.0 Mbps

**Connection Information**

Does this include firewall services?	No	Is this a connection between eligible schools, libraries and NIFs (i.e., a connection that provides a "Wide area network")?	Yes
Is this a direct connection to a single school, library or a NIF or Internet access?	No	Connection Used by	Multiple buildings/sites listed

**Cost Calculation for FRN Line Item # 1699033593.002**

Monthly Cost			One-Time Cost		
Monthly Recurring Unit Cost	\$ 531.30	\$508.50	One-time Unit Cost		\$0.00

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Monthly Recurring Unit Ineligible Costs	- \$0.00	One-time Ineligible Unit Costs	- \$0.00
Monthly Recurring Unit Eligible Costs	\$ 531.30 = \$508.50	One-time Eligible Unit Cost	= \$0.00
Monthly Quantity	x 3	One-time Quantity	x 1
Total Monthly Eligible Recurring Costs	\$ 1593.90 = \$508.50	Total Eligible One-time Costs	= \$0.00
Months of Service	x 12	<b>Summary</b>	
Total Eligible Recurring Costs	\$ 19,126.80 = \$6,102.00	Total Eligible Recurring Costs	\$ 19,126.80 \$6,102.00
		Total Eligible One-time Costs	+ \$0.00
		Pre-Discourt Extended Eligible Line Item Cost	\$ 19,126.80 = \$6,102.00

**Recipients of Services**

Ben	Name	Amount
103620	JOAN MACQUEEN MIDDLE SCHOOL	

**Line Item # 1699033593.003**

**Product and Service-Details**

<b>Purpose</b>	Data connection(s) for an applicant's hub site to an Internet Service Provider or state/regional network where Internet access service is billed separately	<b>Type of Connection</b>	Ethernet
<b>Make</b>		<b>Model</b>	
<b>Function</b>	Fiber	<b>Lease or Non-Purchase Agreement?</b>	No
<b>Unit</b>			
<b>Bandwidth Speed</b>			
<b>Download Speed</b>	100.0 Mbps		
<b>Upload Speed</b>	100.0 Mbps		
<b>Connection Information</b>			
<b>Does this include firewall services?</b>	No	<b>Is this a connection between eligible schools, libraries and NIFs (i.e., a connection that provides a "Wide area network")?</b>	Yes
<b>Is this a direct connection to a single school, library or a NIF or Internet access?</b>	No	<b>Connection Used by</b>	Multiple buildings/sites listed

**Cost Calculation for FRN Line Item # 1699033593.003**

<b>Monthly Cost</b>		<b>One-Time Cost</b>	
Monthly Recurring Unit Cost	\$508.50	One-time Unit Cost	\$0.00
Monthly Recurring Unit Ineligible Costs	- \$0.00	One-time Ineligible Unit Costs	- \$0.00
Monthly Recurring Unit Eligible Costs	= \$508.50	One-time Eligible Unit Cost	= \$0.00
		One-time Quantity	x 1

4 of 4

Monthly Quantity	x 2	Total Eligible One-time Costs	= \$0.00
Total Monthly Eligible Recurring Costs	= \$1,017.00	<b>Summary</b>	
Months of Service	x 12	Total Eligible Recurring Costs	\$12,204.00
Total Eligible Recurring Costs	= \$12,204.00	Total Eligible One-time Costs	+ \$0.00
		Pre-Discount Extended Eligible Line Item Cost	= \$12,204.00

### Recipients of Services

Ben	Name	Amount
103620	JOAN MACQUEEN MIDDLE SCHOOL	

### FRN Calculation for FRN #1699033593 -Switched Ethernet

Monthly Charges			Total Requested Amount	
Total Monthly Recurring Charges	\$ 3050.30	\$2,595.00	Total Eligible Pre-Discount Recurring Charges	36,603. <sup>60</sup> \$31,140.00
Total Monthly Ineligible Charges		- \$0.00	Total Eligible Pre-Discount One-Time Charges	+ \$0.00
Total Monthly Eligible Charges	\$ 3050.30	= \$2,595.00	Total Pre-Discount Charges	36,603. <sup>60</sup> = \$31,140.00
Total Number of Months of Service		x 12	Discount Rate	50%
Total Eligible Pre-Discount Recurring Charges	\$ 36,603. <sup>60</sup>	= \$31,140.00	Funding Commitment Request	= \$15,570.00
One-Time Charges				
Total One-Time Charges		\$0.00		
Total Ineligible One-Time Charges		- \$0.00		
Total Eligible Pre-Discount One-Time Charges		= \$0.00		

### Connectivity Questions

#### Per Entity Basis Questions

Entity Name	ALPINE UNION ELEM SCHOOL DIST	Entity Number	143616
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Entity Name	BEN	Download	Units	Upload	Units	Connection	Wifi Sufficient	Barriers to Robust Network
ALPINE ELEMENTARY SCHOOL	103618	20.00	Mbps	20.00	Mbps	Fiber	Mostly	No barriers
JOAN MACQUEEN MIDDLE SCHOOL	103620	100.00	Mbps	100.00	Mbps	Fiber	Mostly	No barriers
SHADOW HILLS ELEMENTARY SCHOOL	103621	20.00	Mbps	20.00	Mbps	Fiber	Mostly	No barriers
BOULDER OAKS ELEMENTARY SCHOOL	103622	20.00	Mbps	20.00	Mbps	Fiber	Mostly	No barriers
CREEK SIDE EARLY	228485	20.00	Mbps	20.00	Mbps	Fiber	Mostly	No barriers

Circuit ID	BAN	CALNET 3 ACCT	ADDRESS	HANDOFF	CIR	CONTRACT RATE	INSTALL DATE	ADJ ISSUED FOR MONTHLY COSTS	ADJUSTMENT TIMEFRAME	RDS	D ORDER	N/C ORDER	AS OF DATE	NEW BAN
19/KRFN/529255/PT	073-051-1731-731	9391053687	6401 LINDA VISTA RD	1 GIG	100M	\$ 483.00	10/23/2015	\$ 3,075.10	10/23/15 - 05/03/16	11071688857387TB	D70352325	N70352330	10/24/2016	073-051-1731-736
19/KQFN/533064/PT	073-051-1732-732	9391051924	1323 ADMINISTRATION WY	10/100	20M	\$ 331.00	9/22/2015	\$ 2,449.40	9/22/15 - 05/03/16	11071688857387TB	D60375000	C99346049	10/24/2016	073-051-1731-736
19/KQFN/533221/PT	073-051-1734-734	9391051954	1850 ALPINE BL	10/100	20M	\$ 331.00	10/16/2015	\$ 2,184.60	10/16/15 - 05/03/16	11071688857387TB	D70352387	C76796689	10/24/2016	073-051-1731-736
19/KQFN/533065/PT	073-051-1733-733	9391051925	2320 TAVERN RD	10/100	20M	\$ 331.00	9/23/2016	\$ 2,438.37	09/23/15 - 05/03/16	11071688857387TB	D70352400	C76796696	10/24/2016	073-051-1731-736
19/KQFN/533067/PT	073-051-1728-728	9391051952	8770 HARBISON CANYON	10/100	20M	\$ 331.00	9/25/2015	\$ 2,085.30	09/25/15 - 05/03/16	11071688857387TB	D76796619	C76796702	10/24/2016	073-051-1731-736
19/KRFN/529256/PT	073-051-1729-729	9391051923	2001 TAVERN RD	1 GIG	100M	\$ 483.00	9/24/2016	\$ 3,542.00	09/24/15 - 05/03/16	11071688857387TB	D76796633	C76796719	10/24/2016	073-051-1731-736
19/KRFN/529257/PT	073-051-1730-730	9391051953	2001 TAVERN RD	1 GIG	100M	\$ 483.00	9/25/2015	\$ 3,525.90	09/25/15 - 05/03/16	11071688857387TB	D76796657	C76796726	10/24/2016	073-051-1731-736
						\$ 2,773.00		\$ 19,300.67						
ALPINE UNION SD														
ACCOUNTS PAYABLE														
1323 ADMINISTRATION WAY														
ALPINE CA 91901														
ERATE CENTER														
800-228-3751														

Please sign by February 2, 2016.

**AT&T SWITCHED ETHERNET SERVICE<sup>SM</sup> (ILEC Intrastate)**  
Pricing Schedule Provided Pursuant to Custom Terms

**ATTACHMENT A – California**  
**RATES and CHARGES; INITIAL SERVICE COMPONENTS, SITE and SERVICE CONFIGURATION**  
**Alpine Union School District**

**A-1 Rates and Charges; Initial Quantities**

Service Components / USOC	Quantity New	Quantity Existing	Billed Monthly Recurring Rate (MRR), per unit	Total Billed Monthly Recurring Rate (Qty x MRR)	Standard Non-recurring Charge (NRC)*, (New Service Components only), per unit	Billed Non-recurring Charge (NRC)*, (New Service Components only), per unit	Total Billed Non-recurring Charge (Qty New x Billed NRC)
Customer Port Connection – 1 Gig / Basic / EYQFX	3	0	\$ 167.00	\$ 501.00	\$ 2,100.00	\$ 0.00	\$ 0.00
Customer Port Connection - 100 Mbps / Basic / EYQEX	4	0	\$ 167.00	\$ 668.00	\$ 1,925.00	\$ 0.00	\$ 0.00
100Mb CIR / Business Critical HIGH - Basic Only / R6ELX	3	0	\$ 316.00	\$ 948.00	\$ 150.00	\$ 0.00	\$ 0.00
20Mb CIR / Business Critical HIGH - Basic Only / R6EDX	4	0	\$ 164.00	\$ 656.00	\$ 150.00	\$ 0.00	\$ 0.00
10Mb CIR / Business Critical HIGH - Basic Only / R6EBX	0	0	\$ 124.00	\$ 0.00	\$ 150.00	\$ 0.00	\$ 0.00
50Mb CIR / Business Critical HIGH - Basic Only / R6EHX	0	0	\$ 227.00	\$ 0.00	\$ 150.00	\$ 0.00	\$ 0.00
150Mb CIR / Business Critical HIGH - Basic Only / R6ENX	0	0	\$ 369.00	\$ 0.00	\$ 150.00	\$ 0.00	\$ 0.00
250Mb CIR / Business Critical HIGH - Basic Only / R6EQX	0	0	\$ 437.00	\$ 0.00	\$ 150.00	\$ 0.00	\$ 0.00
400Mb CIR / Business Critical HIGH - Basic Only / R6ESX	0	0	\$ 492.50	\$ 0.00	\$ 150.00	\$ 0.00	\$ 0.00
500Mb CIR / Business Critical HIGH - Basic Only / R6ETX	0	0	\$ 542.00	\$ 0.00	\$ 150.00	\$ 0.00	\$ 0.00
600Mb CIR / Business Critical HIGH - Basic Only / R6EUX	0	0	\$ 647.00	\$ 0.00	\$ 150.00	\$ 0.00	\$ 0.00
1000Mb CIR / Business Critical HIGH - Basic Only / R6EZX	0	0	\$ 778.00	\$ 0.00	\$ 150.00	\$ 0.00	\$ 0.00
<b>TOTAL billed MRR and NRC for Service Components and Quantities listed above:</b>				<b>\$2,773.00</b>			<b>\$0.00</b>

\*Any difference between the standard NRC and the billed NRC has been waived. Prices for AT&T Switched Ethernet Service include any required Customer Premises Support Structure.

If any CIR or CoS is decreased before the end of the Minimum Payment Period, early termination charges will not apply; the MRR for the new CIR or CoS will be the then-current Service Publication rate for the EPP term equal to the Pricing Schedule Term or if no such EPP term exists then the next shorter EPP term.

3 @ 100 MB = 167 + 316 = 483 + 10% taxes + surcharges = \$ 531.30 x 3 = 1593.90  
 4 @ 20 MB = 167 + 164 = 331 + 10% = \$ 364.10 x 4 = 1456.40  
**\$3050.30**



## Nancy von Langen-Scott

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**From:** BLEI, ANTONIA D <ad1672@att.com>  
**Sent:** Friday, April 15, 2016 3:24 PM  
**To:** Christopher Delehanty; DEGUIRE, ROBERT F  
**Cc:** NANCY VON LANGEN-SCOTT  
**Subject:** RE: Del Mar

Chris,

As a follow up to my earlier email, I put together the Calnet 3 pricing for the new bandwidth increases and additional 2 host circuits that you've requested.

Site Name	Site Address	Handoff	CIR	Calnet 3 ASE	Installation
Ashley Falls ES (Hub) #1	13030 Ashley Falls Dr	1000 Base SX	1 Gbps	\$ 1,042.94	\$ 0.00
Ashley Falls ES (Hub) #2 - NEW	13030 Ashley Falls Dr	1000 Base SX	1 Gbps	\$ 1,042.94	\$ 0.00
Ashley Falls ES (Hub) #3 - NEW	13030 Ashley Falls Dr	1000 Base SX	10 Mbps	\$ 312.32	\$ 0.00
Ocean Air School	11444 Canter Heights Dr	1000 Base T	250 Mbps	\$ 648.31	\$ 0.00
Carmel Del Mar ES	12345 Carmel Park Dr	1000 Base T	250 Mbps	\$ 648.31	\$ 0.00
Del Mar Heights ES	13555 Boquita Dr	1000 Base T	250 Mbps	\$ 648.31	\$ 0.00
Del Mar Hills ES	14085 Mango Dr	1000 Base T	250 Mbps	\$ 648.31	\$ 0.00
Sage Canyon	5290 Harvest Run Dr	1000 Base T	250 Mbps	\$ 648.31	\$ 0.00
Sycamore Ridge	5333 Old Carmel Valley Rd	1000 Base T	250 Mbps	\$ 648.31	\$ 0.00
Torrey Hills	10830 Calle Mar de Mariposa	1000 Base T	250 Mbps	\$ 648.31	\$ 0.00
District Office	11232 EL Camino Real	1000 Base T	250 Mbps	\$ 648.31	\$ 0.00
Maintenance	11189 Sorrento Valley Rd	1000 Base T	10 Mbps	\$ 312.32	\$ 0.00
				\$ 7,897.00	\$ 0.00

Taxes, fees and surcharges are estimated at 10%, \$789.70

Please let me know if you have questions. When you are ready, please respond back with your authorization to proceed.

Kindly,

**Antonia Blei**

AT&T, Technical Sales Consultant II  
Government & Education - So. California  
Work 619-237-4078  
Fax 619-270-9972

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**From:** BLEI, ANTONIA D  
**Sent:** Friday, April 15, 2016 1:31 PM  
**To:** 'Christopher Delehanty' <cdelehanty@dmusd.org>; DEGUIRE, ROBERT F <rd2849@att.com>  
**Subject:** RE: Del Mar